Mindluster Platform

About the course Negotiation for Financial Gain

Negotiation for Financial Gain course, in this course we will delve into the intricacies of Negotiation for Financial Gain, exploring effective strategies and tactics to maximize profitability in various business and personal scenarios. From mastering persuasive communication techniques to leveraging power dynamics, you'll gain invaluable insights into negotiating deals, contracts, and agreements that lead to increased revenue and financial success. Whether you're a novice or seasoned negotiator, this course equips you with the skills and knowledge needed to navigate negotiations with confidence and achieve your financial objectives.

Business Category's Courses

Course Lesson(18)

Lesson 1 : **Introduction of Profit Pricing Strategy Sales Negotiation to make money Lesson 01**

Lesson 2 : **Pricing for lifetime customer value LTV Lesson 02**

Lesson 3 : **How to Improve Lifetime Value LTV Lesson 03**

Lesson 4 : **How to Create a Discount Pricing Strategy for Bigger Profits Lesson 04**

Lesson 5 : **Free vs paid apps strategies Lesson 05**

Lesson 6 : **Pricing introduction Lesson 06**

Lesson 7 : **Marketplaces Pricing Lesson 07**

Lesson 8 : **How to Talk About Pricing Without Scaring People Off Lesson 08**

Lesson 9 : **How do you sell a b2b product Lesson 09**

Lesson 10 : **Advice For New Freelancers Lesson 10**

Lesson 11 : **Pricing Kindle books Lesson 11**

Lesson 12 : **Pricing Paperback Books Lesson 12**

Lesson 13 : **Introducing Negotiation Lesson 13**

Lesson 14 : **When to Make the First Offer in Negotiations Lesson 14**

Lesson 15 : **Bad cop good cop Lesson 15**

Lesson 16 : **How to deal with hagglers and people who want a deal Lesson 16**

Lesson 17 : **Pricing Coaching Programs Lesson 17**

Lesson 18 : **Free Consultations Lesson 18**

Related courses

Business Entrepreneurship

Business Soft Skills

Economics

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