Mindluster Platform

About the course sales strategy Lead Generation

Course Presenter : Patrick Dang

In the Sales Strategy & Lead Generation course, we will delve into proven techniques and strategies to drive sales and generate high-quality leads. From developing effective sales funnels and optimizing lead generation tactics to nurturing prospects and closing deals, this course equips you with the skills to maximize your sales potential. Join us to learn about prospecting, qualifying leads, persuasive communication, and building relationships. Gain practical insights and tools to boost your sales performance and achieve sustainable business growth. Patrick Dang

Marketing Category's Courses

Course Lesson(53)

Lesson 1 : **How To Cold Email Clients Best Cold Email Templates**

Lesson 2 : **Sales Prospecting For B2B Sales Business Development**

Lesson 3 : **How To Write Cold Emails And Get New Clients Even If Nobody Knows Who You Are**

Lesson 4 : **Sales Prospecting For B2B Sales Business Development Cold Email LinkedIn Cold Call**

Lesson 5 :
How To Write Cold Email Subject Lines Prospecting For Business Development B2B Sales

Lesson 6 : **Cold Emailing New Clients How To Follow Up Cold Email Template**

Lesson 7 : **What Is Business Development**

Lesson 8 : **How To Cold Call Best Script and Tips for Cold Calling**

Lesson 9 : **5 Most Common Cold Email Mistakes You Must Avoid In Sales**

Lesson 10 : **Business Development Vs B2B Sales**

Lesson 11 : **What is a Sales Business Development Representative SDR BDR Roles**

Lesson 12 : **Business Development Secrets 3 Business Development Strategies**

Lesson 13 :
Cold Email LinkedIn Marketing Best LinkedIn Cold Email Outreach Strategy for Lead Generation

Lesson 14 : **7 Cold Email Mistakes Killing Your Response Rate for Sales Prospecting**

Lesson 15 :
The Ultimate Guide To Sales Prospecting Lead Generation for B2B Sales and Business Development

Lesson 16 : **How To Generate Leads on LinkedIn LinkedIn Lead Generation Tutorial**

Lesson 17 : **Top Lead Generation Mistakes How To Fix Them Cold Email LinkedIn**

Lesson 18 :
How To Start A Career In Sales Sales Business Development Account Executive Entrepreneurs

Lesson 19 : **What Is Inside Sales**

Lesson 20 : **B2B Sales Prospecting Qualify Prospects with BANT Budget Authority Need Time**

Lesson 21 :
Find Anyone s Email Address Within Seconds Sales Prospecting For Sales and Business Development

Lesson 22 : **B2B SaaS Sales Prospecting Cold Email and LinkedIn Tools Tutorial**

Lesson 23 : **7 Keys to Lead Generation Sales Prospecting for Business Development and B2B Sales**

Lesson 24 : **Cold Email Clients Cold Emailing New Clients Tutorial**

Lesson 25 : **Best Cold Call Opening Lines How To Start a Cold Call**

Lesson 26 : **Business Development Strategies Prospecting For Business Development**

Lesson 27 : **What Is Sales Prospecting**

Lesson 28 : **B2B Sales Prospecting Explained**

Lesson 29 : **What is B2B Lead Generation**

Lesson 30 : **What is B2B Sales**

Lesson 31 : **3 Most Important Skills in Sales Prospecting**

Lesson 32 : **B2B Sales Prospecting**

Lesson 33 : **What is Cold Email Marketing**

Lesson 34 : **Sales Prospecting 101**

Lesson 35 : **Sales Prospecting For Business Development**

Lesson 36 : **Live Cold Call Sales Prospecting using Cold Calling Role Play**

Lesson 37 : **Sales Prospecting What To Do If Prospects Do Not Respond**

Lesson 38 : **Inbound Sales Vs Outbound Sales**

Lesson 39 : **Sales Prospecting Secrets 3 B2B Sales Prospecting Strategies for Lead Generation**

Lesson 40 : **SaaS Sales Funnel 5 Strategies To Selling SaaS Software as a Service**

Lesson 41 : **Cold Calling Techniques That Really Work Best Cold Calling Tips**

Lesson 42 : **How To Close Over The Phone Phone Sales Techniques on How To Sell On The Phone**

Lesson 43 :
Sales Prospecting Mistakes To Avoid 3 B2B Sales Prospecting Pitfalls for Lead Generation

Lesson 44 :
5 Sales Prospecting Tips To Explode Your B2B Sales Business Development Lead Generation

Lesson 45 : **5 Sales Presentation Tips For The Perfect Sales Demo**

Lesson 46 : **Cold Calling Scripts 5 Steps on How To Cold Call Improve Sales Prospecting**

Lesson 47 : **Cold Call Secrets 3 Cold Calling Techniques to Boost Your B2B Sales Lead Generation**

Lesson 48 :
How To Get Over The Fear of Cold Calling 5 Strategies To Overcome Fear of Cold Calling

Lesson 49 : **Top 5 LinkedIn Marketing Strategy For 2021 LinkedIn Lead Generation Tutorial**

Lesson 50 : **Sales Interview Questions and Answers as an Ex Oracle Account Executive**

Lesson 51 : **Cold Calling Techniques That Really Work Tips for Cold Calling**

Lesson 52 : **How To Build Confidence In Cold Calling Cold Call Tips**

Lesson 53 : **Top 3 Sales Techniques To Close More Deals**

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